



## Nexus Partner Program Benefits Schedule

### Partner Level

Benefit	Privilege	VIP	Elite
<b>Communications</b>			
Partner Newsletter	■	■	■
Partner Welcome Pack		■	■
Online Welcome Pack Resources	■	■	■
Personalized Account Management		■	■
<b>Sales Support</b>			
Advanced Product Alerts / Information	■	■	■
Not for Resale (NFR) Licenses		■	■
Self Hosted Download Evaluation License Program		■	■
Free Product Brochures and Sales Tools (subject to limits)		■	■
Competitive Information		■	■
Prospect / Opportunity Protection		■	■
Competitive Upgrade / Swap Out Discount Scheme		■	■
Access to Nexus Online Partner Portal	■	■	■
MVP Elite Wildcard Scheme			■
Monthly Promotions and Incentive Schemes		■	■
Repeat Annual Maintenance Revenues	■	■	■
Interactive Sales Presentations	■	■	■
Competitive Margins	■	■	■
Performance Pegged Margins		■	■
Invitation to Regional Sales Seminars*		■	■
On-site Sales / Commercial Seminars			■
Quarterly Business Reviews (QBRs)		■	■
<b>Technical Support &amp; Training</b>			
Priority Technical Support - Phone / Email / Web Submissions		■	■
Online Problem Tracking	■	■	■
Invitation to Regional Training Seminars*		■	■
Invitation to Training Seminars at NetSupport HQ*	■	■	■
Pre / Post Sales Technical Support		■	■
Nexus Advisory Council Membership			■
Beta Program Access			■
Monthly Online Product Training	■	■	■
<b>Marketing / Promotional Support</b>			
Access to Marketing / Promotional Tools	■	■	■
Branded Web / Print Imagery	■	■	■
Email Campaign Lead Generation Activities		■	■
Exhibition Support - Branded Artwork / Documentation		■	■
Branded Customized Interactive Product Presentations		■	■
Annual Nexus Partner Conference		■	■
Nexus Partner Program Survey		■	■
Nexus Partner Forum / Information Exchange	■	■	■
Referenced on NetSupport Websites **		■	■

\* Nexus Partner responsible for costs associated with travel / expenses

\*\* Not offered in all regions